

Oral presentation

Vincent: Hello, we are going to present our company that name is the sponge company. First I am going to present the different members of this society. here is Nicolas Lichnowski.

Nico: Hello

Vincent: he is the financial director and he's responsible for the finance of the company. he must always update the accounts of the company. he watches the accounts too and must report the financial state to his superior.
today he is going to talk about the diagram of the sales of last year.

here is Jeremy Mattio.

Jeremy: Hello

Vincent: he is the general manager and he is responsible for two people, the commercial director and the marketing director. He validated the proposition of these people and he gives his opinion on strategic marketing.
today he is going to talk about the product and present the advertising poster.

there is also the production director that is responsible for the production. he must look the product is transported. He treats with the suppliers. He watches the price of the production and defines the objectives to the workmen.

the commercial director decide where the product is sold and decide on the strategic commercialization of the products.
and to finish the marketing director that takes care of the advertisement campaigns. he's responsible for the promotion of the products. he organizes surveys to know the different point of view of customers, And me I am the chairman. I head the board of directors and supervises the activities of the company. I supervises the work of production director, general manager and financial director. I establish the strategy and objective of the company.
Now I am going to talk about the company. it has been founded in 2000. it is a small SME and our goal is to export it all over the world. it decomposes in several departments:

- head office
- commercial department
- production department
- ware houses

to finish we had some problems:

- for designing glasses.
- We had a leak on the tank.

we had another problem, the arms were too flexible and the consequences are the pipe were blocked.

I am going to leave the speech to my financial director.